# ANH THI PHUONG TRAN

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Sex: Female Nationality: Vietnamese

## **OBJECTIVE**

I would like to apply for a Master of Advanced Economics at the University of Queensland where I am looking for an opportunity to deepen my knowledge in economics, develop my analytical skills and pursue my academic career with a PhD.

#### **EDUCATION**

## **September 2012 – July 2015**

# BSc Economics with Transport Studies - University of Leeds, Leeds, United Kingdom

- Achieved First Class Honours at graduation (with all first class grades in final year).
- Awarded a Dean's Performance Prize by Leeds University Business School for the best credit grade average in Economics division in October 2013.
- Awarded a Prize for the most outstanding performance in Auditing and Information Systems module by the Institute of Chartered Accountants in England and Wales in July 2015.
- Awarded a scholarship of 2500 GBP per annum for three years by Leeds University Business School for top academic grades in International Foundation Year.

## September 2011-July 2012

# International Foundation Year: Business - University of Leeds, Leeds, United Kingdom

- Achieve first class grade
- •Results: Foundation of Economics: 88, Elementary Differential Calculus: 96, Foundation Applied Mathematics for Business: 99.

## **September 2007 – July 2010**

## Phan Chau Trinh high school – special class for Mathematically gifted students

- Achieved first class at graduation.
- Achieved the highest overall grade in the class in all three years.
- Won first and second prizes in Math contests at city level for three years in a row.
- Achieved the highest grade in the entrance exam to the Danang University of Economics.
- •Won an Odon Vallet Scholarship and a scholarship by Management Development Institute of Singapore for students with excellent academic performance in central Vietnam.
- •Won a full scholarship by Danang People's Committee to cover tuition fees and stipends (8500 GBP per annum) for studying undergraduate degree (4 years) at the University of Leeds.

#### **WORK EXPERIENCE**

## **November 2015 – Present**

Public official in Da Nang city, working for Danang Traffic Lights and Public Transport Management Centre, Department of Transport (Address: 493 Tran Cao Van street, Thanh Khe district, Da Nang)

#### **Main duties:**

- •Participate in financial team for the project to open five new urban bus lines in Da Nang city in December 2016 and another six bus lines in mid-2018 by requesting bids from a number of transport businesses for contracts of service provision.
- •Lead the project to review and renegotiate the contract between Danang's Department of Transport and five transport businesses serving the bus route connecting Danang city with Quangnam province with the aim of making radical changes to the poor services which had lasted for 20 years.
- Analyse cost-benefit for the project to introduce for the first time four tourist bus lines to Da Nang city centre in December 2017.
- Advise on economic aspects of the push-pull transport package planned to 2030 regarding investing in a modern public transport system together with increasing the charges for private vehicle use.
- Monitor and regulate the activities of twelve transport companies on a continuous basis.
- •Be member of the "Tech Team" whose target is to apply innovative information and communication technology to boost the current job productivity and effectiveness.

### September 2016 – Present

# Part-time Collaborator at Stairway Education Company

(Address: 118/37 Le Dinh Ly street, Thanh Khe district, Da Nang)

#### Main duties:

- Research and evaluate education related opportunities available to eligible students.
- Conduct orientation seminars and workshops for students and parents.
- Create and deliver training materials and presentations.
- Keep up with competition and market trends and identify new business opportunities
- •Collaborate with technology, marketing, product and content teams, provide regular feedback.
- Contribute to special projects as assigned.

#### PERSONAL SKILLS

#### Research skills

- •First-class grade for final-year dissertation (12,000 words): "Impact of precipitation on transit ridership: A case study of Chicago". The dissertation employed a wide range of methodologies including the ANOVA tests, the Spearman's rank-order correlation and multiple regression models. An enormous amount of quantitative data was handled by SPSS software.
- •Top grade in Applied Economics the module which was entirely assessed by a 3000-word essay discussing the statement "rates of unemployment, underemployment and economic inactivity in underdeveloped countries tend to be higher than in developed countries because of the domination of underdeveloped economies by agriculture and the low status of women". My paper used the data from Labour Force Surveys published by governments in Vietnam and the UK and evaluated their clarity in definition and classification, their levels of accuracy, objectivity and validity before critically interpreting the information.

# Computer skills

- Confident in Microsoft, Excel
- Experienced in SPSS
- Basic skills of Python

#### **Communication skills**

- Negotiation skills gained when working with transport businesses on their contracts with Danang's Department and transport.
- Persuasion skills through dealing with personal clients of Stairway Education company.
- Public speaking developed when delivering presentations, holding seminars.
- •Writing skills mastered when writing essays at university, government reports at work and online articles for website of Danang Urban Bus.

# Leadership skills

- •Being the Executive Committee Member of Youth Union at Danang's Department of Transport: organising various youth activities including a camping trip for nearly 100 people, giving instruction for traffic at congested road intersection during peak hours, city-wide campaigns to raise public's awareness of transport safety and regular visit to the lonely elderly.
- •Being the leader of a six-month project: providing direction and guidance to a team of 8 people, delegating tasks and setting deadlines, motivating team members, ensuring healthy discussions in a friendly team-environment and providing constructive feedbacks.

## Time management skills

- Ability to work under pressure and adhere to different deadlines.
- Effective balance between work and social life.

#### REFERENCES

Ms Catherine Dolan

Director of Taught Programme, Head of Year – Economics,

University of Leeds

Room GM.03, Maurice Keyworth Building, University of Leeds

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Dr Fazil Acar

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